

## SIMPLER NEWS

### Bandi e opportunità dalla rete Enterprise Europe Network

Settembre 2023

In questo numero:

Iniziative ed Eventi	<ul style="list-style-type: none"><li>• <a href="#"><u>Al via l'Academy per start up e PMI innovative che partecipano a INVESTOR DAYS 2023 - Online, 2 ottobre – 6 novembre 2023</u></a></li><li>• <a href="#"><u>INVESTOR DAYS 2023: aperte le registrazioni ai pitch e incontri online con gli investitori (B2I) - Online, 23 - 24 novembre 2023</u></a></li><li>• <a href="#"><u>Green Days at Pollutec show 2023 - Eurexpo Lyon, France, 10-13 Ottobre 2023</u></a></li><li>• <a href="#"><u>Greenet Brokerage Event for Horizon Europe Cluster 5 calls 2024 - VIRTUAL event, 18 Ottobre 2023</u></a></li><li>• <a href="#"><u>Energy Business Meetings at OMC 2023, 24 - 26 ottobre 2023 Ravenna - 30 ottobre 2023 online</u></a></li><li>• <a href="#"><u>Meet in Italy for Life Sciences 2023 – Virtual partnering event 26 – 27 ottobre 2023</u></a></li><li>• </li></ul>
Bandi e altre opportunità dall'Unione Europea e nazionali	<ul style="list-style-type: none"><li>• <a href="#"><u>Fondo per le PMI 2023 per la protezione dei diritti di proprietà intellettuale</u></a></li><li>• <a href="#"><u>MADE Competence Center I4.0 - Bando 2023 per la selezione di progetti di innovazione, ricerca industriale e sviluppo sperimentale</u></a></li><li>• <a href="#"><u>Aperta la 3a call WORTH II per progetti di innovazione tra imprese e designer del settore "lifestyle"</u></a></li><li>• <a href="#"><u>Le soluzioni tecnologiche per l'efficienza energetica e l'utilizzo delle fonti rinnovabili di energia presenti nel Catalogo EEN</u></a></li><li>• <a href="#"><u>Servizio gratuito a supporto del miglioramento della sostenibilità delle PMI: assessment di sostenibilità e rating ESG</u></a></li><li>• <a href="#"><u>Ricerche Partner per Bandi Europei</u></a></li></ul>
Ricerche di Partner Tecnologici e Commerciali	<ul style="list-style-type: none"><li>• <a href="#"><u>Richieste e offerte di tecnologie</u></a></li><li>• <a href="#"><u>Richieste e offerte di collaborazioni commerciali</u></a></li></ul>

## Iniziative ed Eventi

### Al via l'Academy per start up e PMI innovative che partecipano a INVESTOR DAYS 2023- Online, 2 ottobre – 6 novembre 2023

Start up e PMI innovative, incluse quelle con una particolare attenzione alla sostenibilità e/o che hanno ricevuto un 'Seal of Excellence' nell'ambito di EIC Accelerator (Horizon Europe), possono iscriversi al **percorso formativo "Academy"** che si tiene dal **2 ottobre al 6 novembre 2023** per partecipare in modo efficace ai pitch e incontri B2I di **Investor Days 2023** (23 e 24 novembre 2023).

L'iniziativa "Investor Days 2023" è organizzata da Regione Lombardia (Direzione Generale Università, Ricerca e Innovazione) e Finlombarda in collaborazione con Enterprise Europe Network, IBAN – Associazione Italiana Business Angels Network e AIFI – Associazione Italiana del Private Equity, Venture Capital e Private Debt.

L'Academy si articola in **cinque moduli online** (ore 15.00 – 17.00) secondo il seguente **calendario**:

- **02/10/2023** - Metodi di valutazione delle imprese più utilizzati e la fiscalità di riferimento per investitori e PMI;
- **09/10/2023** - Fondi di Technology Transfer: caratteristiche e modalità di intervento;
- **16/10/2023** - Tematiche ESG (Environmental, Social e Governance) e investimenti sostenibili;
- **23/10/2023** - Principali clausole di "Term Sheet": cos'è, a cosa serve e quando redigerlo;
- **06/11/2023** - Angel investing: caratteristiche e modalità di intervento.

La partecipazione è **gratuita**, previa registrazione sul sito: <https://investor-days-2023.b2match.io/>

Per ogni modulo è possibile accettare massimo 20 partecipanti, che saranno scelti in base all'ordine cronologico di invio del form di registrazione.

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### **INVESTOR DAYS 2023: aperte le registrazioni ai pitch e incontri online con gli investitori (B2I) 23 - 24 novembre 2023**

"**Investor Days 2023**" è un'iniziativa organizzata da Regione Lombardia (DG Università, Ricerca e Innovazione) e Finlombarda in collaborazione con Enterprise Europe Network, IBAN – Associazione Italiana Business Angels Network e AIFI – Associazione Italiana del Private Equity, Venture Capital e Private Debt.

**Start up e PMI innovative**, incluse quelle particolarmente attente ai temi della sostenibilità e/o che hanno ricevuto un 'Seal of Excellence' nell'ambito di EIC Accelerator (Horizon Europe), possono registrarsi **ai pitch e incontri online con gli investitori**, che si terranno nelle giornate del **23 e 24 novembre 2023**.

Quest'anno gli investitori selezioneranno le tre migliori startup lombarde nelle categorie migliore impresa a conduzione femminile, migliore impresa con particolare attenzione alle tematiche ESG, migliore start up innovativa: le tre startup riceveranno un'assistenza personalizzata di una giornata sui temi affrontati durante l'Academy.

Le imprese vincitrici saranno premiate in occasione dell'evento intitolato "**Finanza & Innovazione quale leva di sostenibilità**" (23 novembre 2023, Milano) organizzato nell'ambito delle Settimane SRI (Sustainable and Responsible Investment) promosse e organizzate dal Forum per la Finanza Sostenibile.

La partecipazione a Investor Days 2023 è **gratuita**. Le aziende e gli investitori interessati a partecipare, possono registrarsi **fino al 10/11/2023** sul sito: <https://investor-days-2023.b2match.io/>.

Gli operatori interessati a partecipare ai pitch e agli incontri B2I, devono inserire un proprio profilo dettagliato, evidenziando le caratteristiche dell'investimento offerto/ricercato.

Per informazioni, scrivici a: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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## Green Days at Pollutec show 2023 Eurexpo Lyon, France - 10-13 Ottobre 2023

**Green Days** è l'evento ufficiale di matchmaking organizzato in collaborazione con Enterprise Europe Network presso la fiera [Pollutec](#), il punto di riferimento internazionale dedicato a soluzioni e tecnologie per l'ambiente e l'energia.

Green Days si rivolge a tutti gli operatori che espongono o visitano la fiera: imprese, centri di ricerca, cluster, associazioni, enti pubblici e privati, offrendo l'opportunità di partecipare alle diverse sessioni:

10 ottobre 2023	Conference on Innovation funding: How Europe support the (next) champions	International forum
	Prevalidated B2B meetings Experts' meetings "European Funding"	Green Days HALL 4 L001
11 ottobre 2023	Prevalidated B2B meetings Experts' meetings	International forum
	Conference on European Funding Horizon Europe: Introduction to ClustersBio Environment & Energy	
12 ottobre 2023	Conference : Let's demystify European funding together!	Green Days HALL 4 L001
	Prevalidated B2B meetings Experts' meetings	
13 ottobre 2023	Interclustering Interclustering meetings	

Per partecipare a **Green Days** è necessario registrarsi e inserire un proprio profilo **entro il 30 settembre 2023** sul sito dell'evento: <https://green-days-pollutec-2023.b2match.io/>

dove sono visibili i profili dei partecipanti già iscritti. È quindi possibile selezionare gli incontri di interesse con gli altri partecipanti e organizzare la propria agenda personalizzata di incontri B2B.

**La partecipazione a Green Days è gratuita.**

Finlombarda è co-organizzatore dell'evento e Support Office per i partecipanti lombardi: per qualunque informazione contattare [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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## Greenet Brokerage Event for Horizon Europe Cluster 5 calls 2024 - VIRTUAL event 18 Ottobre 2023

Nell'ambito dell'Infoday del Cluster 5 di Horizon Europe, GREENET, la rete dei National Contact Point – NCP CL5 di Horizon Europe, in collaborazione con Enterprise Europe Network organizza un evento di networking e intermediazione dedicato alle **call 2024 del programma di lavoro del "Cluster 5: Climate, Energy and Mobility"**.

Obiettivo dell'evento è offrire l'opportunità di contatto e interazione agli enti interessati a richiedere finanziamenti, supportando la creazione di consorzi e lo sviluppo di idee progettuali.

I partecipanti interessati alla ricerca di partner avranno l'opportunità di presentare la loro organizzazione e le loro idee progettuali tramite:

- **breve presentazione orale (pitch di 4 minuti max.)**
- **incontri bilaterali (max. 20 minuti ciascuno)**

**GREENET Brokerage Event** sarà organizzato in modalità virtuale: sia la sessione di pitching, sia gli incontri bilaterali saranno online attraverso la piattaforma:

<https://greenet-brokerage-event-2024.b2match.io/>

L'evento di incontri B2B è collegato a **EC Cluster 5 Info day**, che si terrà il 17 ottobre 2023. Informazioni e iscrizioni all'EC info day al seguente [link](#).

Gli operatori interessati a partecipare a **GREENET Brokerage Event** devono registrarsi e inserire un proprio profilo sul sito dell'evento **entro il 30 settembre 2023**.

L'evento è rivolto a chiunque sia interessato ai prossimi temi di Horizon Europe – Cluster 5: Università, Centri di ricerca, PMI, grandi imprese, Comuni, Associazioni/Federazioni, Autorità pubbliche/Organizzazioni governative, ONG., Cluster, altre parti interessate di R&S.

**GREENET Brokerage Event** si concentra sui seguenti bandi Horizon Europe – Cluster 5 2024:

- Climate sciences and responses.
- Cross-sectoral solutions for the climate transition.
- Sustainable, secure and competitive energy supply.
- Efficient, sustainable and inclusive energy use.
- Clean and competitive solutions for all transport modes.
- Safe, Resilient Transport and Smart Mobility services for passengers and goods.

**La partecipazione è gratuita ma la registrazione e l'attivazione del profilo da parte degli organizzatori sono obbligatorie.**

Finlombarda è co-organizzatore dell'evento e Support Office per i partecipanti lombardi. Per chiarimenti: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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### **Energy Business Meetings at OMC 2023** **24 - 26 ottobre 2023 Ravenna** **30 ottobre 2023 online**

**Energy Business Meetings a OMC 2023** è un evento internazionale b2b organizzato dai partner della rete Enterprise Europe Network; l'evento è giunto alla sua 6a edizione e si svolge nell'ambito di [OMC 2023 - Med Energy Conference and Exhibition](#), evento riconosciuto a livello mondiale come evento chiave all'interno del **settore Oil & Gas, Offshore Industry e dei servizi correlati**, ampliando ora la sua prospettiva a tutto il **settore energetico** e dell'**energia sostenibile**.

Settori target:

- Renewables & Power generation
- Oil & Gas operators / Exploration & Production
- Drilling and Completions
- Offshore platforms
- Process equipment / Facilities
- Valves / Actuators / Pumps / Piping
- Electrical products and services
- Marine Equipment & Services
- Automation / Digitalization / IT
- Health / Safety / Environment (HSE)
- Transportation / Logistics

Per partecipare è necessario registrarsi **entro il 24 ottobre 2023** e inserire un proprio profilo sul sito dell'evento: <https://omc2023.b2match.io/>

L'evento si svolgerà con le seguenti modalità:

- **24 - 26 ottobre 2023: in presenza a Ravenna**
- **30 ottobre 2023: online**

La partecipazione all'evento è **gratuita**.

Per ricevere maggiori informazioni e supporto, nella registrazione indicare **IT – Finlombarda** come **support office**.

## Meet in Italy for Life Sciences 2023 Virtual partnering event 26 – 27 ottobre 2023

**Meet in Italy for Life Sciences (MIT4LS BE 2023)** è il principale appuntamento nazionale di matchmaking e di aggiornamento nell'ambito delle Scienze della Vita.

L'evento di partnering (brokerage event) è un'opportunità di confronto e di visibilità tra tutti gli stakeholders del settore ed è rivolto a start-up, imprese, centri di ricerca, investitori, cluster, agenzie per l'innovazione.

Settori target:

- **dispositivi medici**
- **farmaceutico e biotech**
- **ICT per la salute**
- **nutraceutico**
- **medicina e salute**
- **filiera correlata**

Per partecipare è necessario **registrarsi entro il 19 ottobre 2022** inserendo il proprio profilo sul sito dell'evento <https://brokerage2023.mit4ls.b2match.io/>

Gli operatori iscritti potranno richiedere gli incontri di interesse con gli altri partecipanti, selezionati in base al contenuto dei rispettivi profili.

**Gli incontri avverranno in modalità virtuale il 26 e 27 ottobre 2023.**

La partecipazione è **gratuita**.

Per ricevere supporto nella partecipazione all'evento, nella registrazione indicare **IT – Finlombarda come support office**.

Per maggiori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## Bandi e altre opportunità europee, nazionali e regionali

### Fondo per le PMI 2023 per la protezione dei diritti di proprietà intellettuale

Il **Fondo per le PMI** è un regime di sovvenzioni con la finalità di dare sostegno finanziario alle PMI dell'UE affinché proteggano i loro diritti di proprietà intellettuale (DPI).

Il Fondo è un'iniziativa della Commissione europea, attuata dall'**EU IPO** in collaborazione con gli uffici di PI nazionali e regionali europei. Ha lo scopo di incoraggiare le PMI a proteggere la PI ed evitare così che le loro idee originali siano usate senza autorizzazione.

**Fino all'8 dicembre 2023**, salvo esaurimento delle risorse finanziarie, le PMI possono fare domanda per i seguenti voucher:

- **voucher 1 per servizi di pre-diagnosi della PI (IP Scan).** L'importo massimo della sovvenzione è pari a **1.350 euro per beneficiario**.  
I servizi di pre-diagnosi della PI (IP Scan) intendono fornire alle PMI consulenza sul potenziale della PI in termini di sviluppo delle loro attività, individuando le tipologie di risorse di PI che possono essere preziose e dovrebbero essere protette. I servizi di pre-diagnosi della PI (IP Scan) sono offerti da esperti nominati dagli uffici di PI degli Stati membri partecipanti.
- **voucher 2 per Marchi, disegni e modelli.** Copre il 75 % delle tasse di base per le domande di marchio, disegno e modello a livello dell'UE, nazionale e regionale e il 50 % delle tasse di base per le domande al di fuori dell'UE, **fino a 1.000 euro per partecipante**.
- **voucher 3 per brevetti nazionali ed europei.**  
Sono rimborsate fino al 75% e **fino all'importo massimo di 1.500 euro** le seguenti tasse:
  - tasse per il servizio di ricerca di anteriorità di brevetti;
  - tasse sui brevetti per la protezione dei brevetti nazionali in uno Stato membro dell'UE (ossia tassa di deposito, tassa di ricerca e tassa per l'esame);
  - tasse per le domande di brevetto europeo, comprese quelle di deposito e di ricerca.

- **voucher 4 per nuove varietà vegetali.**

Sono rimborsate fino al 50% e con un massimale di 225 euro le tasse di deposito online applicate dall'Ufficio comunitario delle varietà vegetali (UCVV) per la privativa comunitaria per varietà vegetali.

Ogni PMI può richiedere un voucher per tipo di attività in materia di PI.

I voucher non sono retroattivi; pertanto, le spese relative ad attività eseguite prima di ricevere la decisione di sovvenzione non sono rimborsabili.

Per maggiori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it).

Il modulo di domanda online è disponibile all'indirizzo:

<https://euipo.europa.eu/ohimportal/it/online-services/sme-fund>

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### **MADE Competence Center I4.0 Bando 2023 per la selezione di progetti di innovazione, ricerca industriale e sviluppo sperimentale**

Il Bando 2023 emesso da MADE, centro di competenza riconosciuto come polo di eccellenza per lo sviluppo di attività di orientamento e formazione e di progetti di innovazione, ricerca e sviluppo sui temi dell'Industria 4.0, è finalizzato a **finanziare progetti di ricerca industriale e sviluppo sperimentale da realizzare in 12 mesi**.

Il Bando ha una dotazione finanziaria di **12,5 mln di €** per progetti di innovazione digitale. Le imprese beneficiarie potranno ricevere un **contributo fino al 70% dei costi/spese sostenuti**, con un importo massimo di **400 mila euro**.

Possono accedere ai finanziamenti Micro Imprese e Startup, PMI, Medie, Grandi Imprese e Consorzi composti da aziende di diverse dimensioni che si costituiscono in Associazione Temporanea di Scopo (ATS).

Le proposte progettuali dovranno essere coerenti con almeno una delle seguenti attività:

- 1) **Attività di trasferimento tecnologico:** Strategia Industria 4.0, Progetti di innovazione, Demo e test, Scouting tecnologico, Consulenza Tecnologica, Validazione di progetti Industria 4.0
- 2) **Accesso alle strumentazioni e alle isole tecnologiche di MADE**, con riferimento esclusivo all'Industria 4.0

È possibile presentare le proposte progettuali entro il 31-12-2024 o fino ad esaurimento fondi, esclusivamente per via telematica tramite [l'apposita piattaforma PICA](#).

Per ulteriori informazioni: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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### **Aperta la 3ª call WORTH II per progetti di innovazione tra imprese e designer del settore "lifestyle"**

Il bando, finanziato dal programma COSME, è dedicato a supportare soluzioni progettuali che contribuiscono in modo innovativo e creativo alla transizione verde e digitale, all'innovazione e alla promozione dell'imprenditorialità nei settori creativi e dello stile di vita attraverso collaborazioni transnazionali tra designer, creativi, imprese manifatturiere (PMI), artigiani/produttori e aziende tecnologiche che desiderano sviluppare prodotti o servizi, innovativi e orientati al design.

Le soluzioni devono rientrare in una delle aree dell'industria del lifestyle quali: tessile/moda, calzature, mobili/decorazioni per la casa/interior design/architettura, pelletteria/pelliccia, gioielli, accessori.

Le proposte devono affrontare uno o più dei seguenti argomenti: economia circolare (compresa la transizione verde, l'efficienza energetica, riduzione dell'impronta di carbonio, produzione e consumo sostenibili), produzione digitale, soluzioni ad alto valore aggiunto, materiali performanti ed innovativi, l'innovazione sociale (inclusa la conservazione del patrimonio culturale europeo).

La call offre un programma di incubazione comprendente:

- a) sostegno finanziario da 10.000 a 20.000 €;
- b) un programma personalizzato di mentoring;

- c) partecipazione a due eventi internazionali per presentare i prodotti sviluppati;
- d) networking e collegamenti professionali;
- e) visibilità del proprio profilo sulla WORTH Gallery.

La call si rivolge a PMI, liberi professionisti, organizzazioni private non-profit, università, enti di ricerca, ecc. Possono presentare proposte partnership di 2 o 3 tra i partner ammissibili, provenienti da almeno 2 differenti paesi UE o associati a COSME.

La call è aperta fino al **27 novembre 2023**.

Per maggiori informazioni consultare il sito [www.worthproject.eu](http://www.worthproject.eu) e scrivere a [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

## Le soluzioni tecnologiche per l'efficienza energetica e l'utilizzo delle fonti rinnovabili di energia presenti nel Catalogo EEN

Enterprise Europe Network Energy Task Force e il gruppo di esperti EEN che lavorano sulle energie rinnovabili hanno predisposto un **Catalogo di oltre 60 profili inerenti soluzioni di efficienza energetica e risparmio energetico, provenienti da piccole e medie imprese (PMI) europee**.

Si tratta di soluzioni tecniche e di assistenza offerte già disponibili sul mercato e pronte per l'utilizzo diretto da parte di imprese, municipalità, enti ad alta intensità energetica.

Il Catalogo è scaricabile al seguente [LINK](#).

Il catalogo si rivolge a PMI, imprese ad alta intensità energetica, cluster e associazioni, rappresentanti di amministrazioni pubbliche, autorità municipali, interessati ad applicare le soluzioni negli ambiti di proprio interesse.

Chiunque desideri chiarimenti e ulteriori informazioni, può contattare: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

Si presentano di seguito, in sintesi le soluzioni tecnologiche relative alle sezioni Produzione di Energia, Stoccaggio, Mobilità / Veicoli Elettrici, Efficienza Energetica negli Edifici.

### 1. Produzione di energia: produzione di energia elettrica rinnovabile, produzione di calore rinnovabile

1.1 Title	A technology to effectively utilize and recycle sewage sludge
Summary	A Hungarian company has developed a patented technology that provides a solution for transforming municipal sewage sludge into solid fuel (Solid Recovered Fuel - SRF), which also enables sewage plants to achieve significant cost savings. The company is looking for potential licensing partners in the field of sewage plant construction and operation.

1.2 Title	Clean electricity generation through a floating solar technology at near shore location
Summary	A French company has developed a new wind and wave-resistant floating solar technology for near shore locations. The floating solar technology is already tested in the sea. The French company offers commercial agreement to interested partners as ports, marinas, utility companies and municipalities.

1.3 Title	With a foldable solar power plant, industrial and traffic areas can be used for the production of clean energy without restricting the primary use of the area
Summary	A young company from Switzerland provides the answer of how renewable energy can be produced without harming nature and the landscape. With a foldable solar plant, large infrastructure areas are opened up for the production of solar power. In this way, sewage treatment plants, truck stands and parking spaces are used twice without restricting their primary use. Using open sewage treatment basins for solar power production in this way is unique in the world. The folding mechanism is patented.

1.4 Title	Compact hybrid micro power plants for year-round sustainable energy generation based on wind and solar
Summary	The plug & play micro power plants generate green electricity locally from the combination of high-performance wind dual turbines and solar panels mounted on a flexible wooden structure, which can be easily installed on roof tops of homes and commercial buildings and allow the generation of clean green energy in summer and winter, day and night, also in bad weather conditions. The Swiss company is looking for commercial agreements with technical expertise.



1.5 Title	Thermal energy retrieved from surface and ground water via activated steel sheet pile walls
Summary	An energy source that remains untapped: surface and ground water. Steel sheet pile walls allow buildings to be heated/cooled using this renewable source. The sheet piles are fitted with collectors and installed in the ground without interfering with the installation method. By means of heat pumps, buildings can be heated and cooled 24/7 throughout the year. When the electrical energy for the heat pump is supplied by sustainable sources, the entire system becomes energy and carbon neutral.
1.6 Title	Autonomous agricultural robots powered by clean renewable energy via solar panels
Summary	An Italian company has developed a clean energy hardware and software architecture suitable for agriculture and outdoor robots. The robot is powered by rechargeable batteries with wireless induction recharge, avoiding the need for cables. Therefore, the solution allows the robot to be independent from the electrical grid, move freely and safely in the field, adopting energy efficient operation strategies and therefore maximising autonomy.
1.7 Title	Sustainable osmotic energy from freshwater and seawater
Summary	A Dutch company has developed an innovative system that allows to produce osmotic energy from freshwater and seawater. The system is sustainable and offers clean energy without CO2 emissions. It can be applied in industrial applications to reduce energy consumption in processes that have both salt and freshwater available, such as desalination plants in combination with wastewater treatment plants.
1.8 Title	Turning the power of water into a green, cheap and reliable source of energy with near zero environmental impact
Summary	An Italian SME has developed a hydro micro-turbine specifically designed to turn the kinetic energy of waterways into electrical power. The turbine technology, has patented features and is suitable for applications on rivers and canals. Reliability and safety are ensured by accurate implementation throughout the plant lifecycle, from design, to operation. The SME is looking for partners to collaborate via commercial agreement with technical assistance.
1.9 Title	An innovative system to use energy from renewable sources in self-consumption mode
Summary	An Italian SME has developed and patented a system allowing the use of electricity produced with renewable sources in self-consumption mode, so not using GRID-energy. By using the new system, any electricity device can easily be connected to local renewable generators (i.e. solar panels) and become more eco friendly by using renewable energy. A household will use their own generated energy themselves and the GRID will only add energy that is needed. The company is looking for partners interested in using the solution in different areas, via a commercial agreement with technical assistance.
1.10 Title	Photovoltaic system in combination with battery storage increases degree of self-sufficiency to over 80%
Summary	A German company offers holistic energy solutions for commercial customers and private households. Based on photovoltaic systems the offered applications include new system construction (B2C), construction of new commercial systems, energy storage solutions, charging infrastructure (private and semi-public charging) for private and commercial customers, as well as repowering and repair of existing plants.
1.11 Title	Total solar roof solution for the built environment offers clean electricity generation and attractive return on investment
Summary	A Danish company has developed a new patented solar roof technology for the built environment. The solar roof technology is already tested and applied across 450 installations in Denmark and Germany. The Danish company offers commercial agreement to interested partners such as housing associations, commercial buildings, utility companies and municipalities.
1.12 Title	Custom integrated solar facade systems with positive Return-on-Investment (ROI)
Summary	Custom solar facade solutions for new build & retrofit. Full architectural design freedom, including colors and finish to panel shape. These high-quality cladding systems are designed for the circular economy, and provide a resilient, low-maintenance and low risk path to net-zero.
1.13 Title	Methane generating reactor waste-to-energy and wastewater treatment technology
Summary	An Australasian company with an office in Italy has 20 years of experience in designing and building biogas and biomethane plants with waste-to-energy and wastewater treatment technologies. The company has developed new efficient, sustainable and economically viable solutions applicable to the waste-to-energy and wastewater treatment value chain.



1.14 Title	Low cost high performance solar thermal device
Summary	A Spanish project has developed a new solar thermal device which uses solar energy to supply manageable heat (150 oC - 400 oC) to industrial processes. It consists of a rotatory solar collector, and a thermal storage system, both integrated and connected to the industrial process. Its special features include; modularity, compactness and low cost, means it is suitable for many applications. In addition, an enhanced version of the solution is able to supply high quality solar energy at high latitudes where other solutions fail.

1.15 Title	Portable solar power: plug & play deployable structure for emergency situations where there is no access to the grid
Summary	Spanish company has developed a system of deployable solar panel structures, based on aerospace technology. Easy to use, and no prior installation or maintenance required, makes this an ideal energy production solution for emergency situations, such as natural disasters, and in rural areas, where existing energy grids are not working or present. The structure can be placed where fixed solar energy systems can't. It is a portable solar power station, being assembled and disassembled in less than 5min.

1.16 Title	Pontoon hydrokinetic power plants on slow river courses boosted by gravity
Summary	A Bulgarian innovative company has developed a hybrid paddle wheel that uses gravity to boost rotation with fixed radial overwater cantilevers ending in elongated movable paddles cantilevered on simple hinge mechanisms. The mechanism maintains the paddles, instead of radially, always in vertical positions above and below the water. Possible partners are hydro power companies, utilities, water management consortia and local communities and municipalities.

## 2. Stoccaggio: Stoccaggio di energia elettrica, Stoccaggio di energia termica

2.1 Title	Container based green energy production and storage system for stabilizing voltage supplies
Summary	A Hungarian innovative company is offering a system that is suitable for generating electricity day and night by utilising both wind and solar energy. The solution comprises three different technologies that complement each other: "black" solar panels, vertical axis wind generator, and a specially designed lithium-battery pack with battery management system (BMS). The developer company is looking for potential partners interested in distribution and commercial partnerships.

2.2 Title	Energy storage solutions for the decarbonisation of industrial processes through thermal energy storage and management of renewable energies in a thermal battery
Summary	A Spanish start-up focuses on the decarbonisation of industrial processes using heat. The technology is based on a thermal energy storage battery which allows the generation of heat from renewable energy sources when energy prices are low, to store it and dispatch it when needed, being able to feed industrial processes up to 250-300°C. The compact design of high energy density capacity helps to replace fossil fuels, ensures energy supply, reducing costs as well as carbon footprint.

2.3 Title	Battery energy storage systems reduce energy costs by 30%
Summary	Spanish company develops and implements technological solutions to give li-ion batteries a second life. At the end of their lifespan in an electric vehicle, batteries maintain a large storage capacity (70%-80%) and still offer high performance, thus, are perfectly functional for other uses such as: <ul style="list-style-type: none"> <li>• Medium and large-scale energy storage (80kWh-4MWh) for industrial systems and network optimisation;</li> <li>• Small-scale energy storage (6kWh-12kWh) for self-consumption in public and private buildings.</li> </ul>

2.4 Title	Solid-state hydrogen storage and cost-saving, optimised energy management software
Summary	A London-based company has developed hydrogen storage hardware and software solutions. The hardware uses solid-state technology for medium to low-pressure applications; it is being tested at a MW scale in the field and pre-orders are available. The software optimises the design and real-time control of green hydrogen systems. This includes optimal sizing and operation of all assets in a system. It has been tested and is ready for use in heating, blending, and transportation applications.

2.5 Title	Unleash the Renewable Energy potential, introducing a green hydrogen storage system
Summary	An Italian innovative start-up founded in 2021, located in Genoa, focuses on unleashing the Renewable Energy potential, by means of a green hydrogen storage system. The company deals with the design and technical development of systems, materials, and plants for hydrogen storage using materials to store this energy carrier even in the solid state, in hydrides of various kind.

2.6 Title	Making the energy transition faster and more economically attractive with intelligent energy storage systems
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Summary	The German company is a developer, project planner and operator of energy management and storage systems and offers almost unlimited scalable storage solutions from 0.5 MWh. The entire chain from project planning to economically optimised operation and marketing of their performance is covered from a single source. The portfolio is aimed at users from the renewable energy environment, the energy sector, industry or clean-tech investors.
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2.7 Title	Belgian SME giving a second life to used batteries from electric vehicles is looking for partners to explore opportunities in the second-life battery value chain
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Summary	Belgian company in second-life stationary energy storage has developed proprietary software for advanced battery analytics for second-life battery energy storage systems to predict degradation while in operation. The innovation consists of a second-life battery energy storage system equipped with an 'integrated battery & energy management system' (iBEMS). It is particularly useful for second-life battery storage.
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### 3. Mobilità / Veicoli elettrici: soluzioni per Mobilità pulita e veicoli elettrici

3.1 Title	Dual-fuel technology that enables existing large diesel engines to run on a mixture of diesel fuel and alternative greener fuels i.e. Bio-LPG, or Hydrogen
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Summary	UK company has innovative dual-fuel system technology that permits diesel engines to adopt cheaper, cleaner, and renewable fuels. Their technology is proven within the UK and US for freight and passenger rail, maritime, and trucks, as well as in small scale power generation. Dual-fuel technology extends the life of existing transport vehicles and at the same time addresses cost and carbon emissions by enabling adoption of alternative cleaner fuels.
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3.2 Title	Innovative platform for sustainable mobility around Mont Blanc area (suitable for areas with intensive tourist populations)
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Summary	An integrated technological solution to meet the sustainable mobility needs of tourists and citizens and to give visibility to sustainable mobility services/operators. It also enhances sites of cultural interest through virtual tours and supports decision-makers in monitoring the solution and planning decisions. It encompasses a green car sharing solution able to combine stay in accommodation facilities with the use of electric cars to move around the Espace Mont Blanc.
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3.3 Title	Ecological conversion of conventional cars into hybrid solar vehicles
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Summary	A group of Italian companies has developed some prototypes almost ready for industrialization (TRL 8/9), transforming conventional motor cars (Diesel, gasoline) into hybrid solar, by adding electric wheel motors in back wheels, a battery, and flexible solar panels. The system is patented in several countries. It allows the re-use of cars often in good conditions, reducing fuel consumption and emissions, both during their use and, further, within a LCA perspective.
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3.4 Title	Belgian engineering company offering fuel-optimising technology is looking for technical cooperation
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Summary	Belgian SME has developed a fuel-optimising technology that helps conventional & biofuel users to achieve their environmental goals faster through fuel savings and emission reductions within their current infrastructures. The innovative solution consists of ethanol and ionic compounds produced by a patented process. The solution is tested in different continents and certified by third parties and ASTM, which means the treated fuel remains standard fuel and is engine friendly.
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3.5 Title	Intelligent charging for e-mobility in residential blocks using solar and blockchain technology
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Summary	A German company has digitised the distribution of renewable energy on the blockchain. One application is for e-mobility charging in underground car parks in residential buildings by using self-generated solar energy. The energy management system organises energy distribution to the charging infrastructure and the energy consumption of the building by matching with the solar generation. Investments in grid expansion is not needed, and saved CO2 can be traded via certificates on the ledger.
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3.6 Title	High-performing and innovative natural additive for liquid hydrocarbon fuels to decrease fuel consumption and reduce the emissions in exhaust gases
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Summary	Bulgarian company invented a natural enzyme additive suitable for all liquid fuels, which delivers bound atomic oxygen, which is actively involved in the combustion process. These are synthesis products from cells of living organisms in nature which catalyse, break down, move and assemble various molecules into biochemical groups and thus create new biological compounds. They offer commercial agreements to interested partners as transport sector and logistic companies, agricultural, construction, etc.
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#### 4. Efficienza Energetica negli Edifici civili e industriali

4.1 Title	A Swiss company has developed a highly efficient heat exchanger technology that recycles up to 50% of the otherwise wasted heat energy from wastewater
Summary	This linear and double walled safety heat exchanger is fully integrated in linear drains or shower trays and can be installed in private showers as in public wet rooms. The scalable technology is drinking water certified by European institutions and combines aspects like high efficiency, easy to install and clean and a nice design.
4.2 Title	Automated energy management system (EMS) with Open Source ISO 50001 Systems and on-demand consulting services
Summary	An Italian innovative SME designs, develops, installs, maintains and supports Open Source ISO 50001 Energy Management Systems (Hardware & Software) for the industrial and tertiary sectors. The technology supports; Regulatory Compliance (Energy Audits and ISO 50001 Certification), Cost Engineering (Real-time energy cost per unit), Reduced Energy Consumption (Improve margins on products and services), Reduced Waste (management of surplus energy).
4.3 Title	Save 15-40% energy in the building installation through data driven building control
Summary	A Dutch company offers a multi-user software platform for data driven building control. The platform creates a real-time digital twin of the buildings HVAC (heating, ventilation and air conditioning) systems, collects high frequency data and uses the information to automatically calibrate and improve building controls. The solution is flexible and can be added-on to existing BMS (building management systems) and saves between 15-40% energy, with relatively low start-up costs and fast return on investment.
4.4 Title	AI-driven automated energy management system to achieve revenue generation from flexibility markets
Summary	UK company with energy automation technology designed for commercial offices, schools, leisure centres, hotels, and small industrial sites. The platform is AI-driven and connects locally to any existing building management system (BMS). The AI-driven system makes real-time energy management decisions based on data calculations from; energy use, energy cost, grid carbon intensity, and grid flexibility demands. The result is automated onsite control to reduce carbon, costs and generate revenue from grid flexibility markets.
4.5 Title	Unique, free, energy efficiency solution for buildings, reducing energy used for heating by 30%
Summary	A Danish green-tech company has developed and patented a unique energy efficiency solution, that saves 30% on energy used for heating in public buildings and private offices. The business model is risk free, meaning that the company install and run the solution without cost, in return for a share of the cost savings achieved. The solution is commercially available today, with new features including a similar predictive feature for optimising energy used for cooling.
4.6 Title	Tap water solution product that saves 50% of your hot water energy consumption
Summary	A Swedish company has developed a product that provides instant hot tap water. The product works by drawing water out of the pipe when a tap is turned off, returning it to the tank or heat exchanger, leaving an empty pipe. The instant a tap is opened, water is delivered directly to the tap. This happens so quickly that the effect is instant hot or cold water.
4.7 Title	Digital heating management solution for non-residential buildings saves up to 32% heating costs
Summary	A German company helps companies and municipalities to save up to 32% of heating energy and CO2 emissions in their non-residential buildings by installing self-learning radiator thermostats and using an online platform which enables efficient heat consumption monitoring in real time. While the thermostats control the room temperatures are fully automated and demand-based, the connected web portal allows for a central and efficient management of the property portfolio.
4.8 Title	Intelligent indoor air management solution that adapts the building's ventilation to the actual measured data
Summary	The Finnish company with a long history in the industry has developed a unique solution for air quality management - the simplest and fastest energy efficiency renovation that adapts to virtually any existing air ventilation system. The solution uses smart algorithms to adapt ventilation according to measurement data collected by internal sensors, providing a healthy indoor climate, reduced carbon footprint, and savings up to 55 % in electricity and 19 % in heat.

4.9 Title	Cost effective energy saving air curtains that create an invisible door that keeps heat or cold inside buildings
Summary	A Dutch company has developed circular and cost-effective air curtains that create an invisible door at entrances of buildings or spaces. With its precisely adjusted air velocity and capacity, they give protection throughout the opening and provide the most efficient separation with the lowest possible energy consumption, regardless of whether it is the heat or the cold that you want to keep inside. Commercial agreement is offered to retail, industry, utility companies and municipalities.
4.10 Title	Air-to-air VRF (Variable Refrigerant Flow) heat pump system for heating and cooling large spaces
Summary	A Dutch climate control specialist offers a Variable Refrigerant Flow (VRF) system, which is specially developed for energy-efficient heating and cooling of large spaces (garages, warehouses, production facilities, etc.). The combination of an air-to-air heat pump (outdoor unit) with a compact air heater / cooler (indoor unit) ensures excellent performance. Thanks to the extensive setting options, the installation can be fully adapted to the use of the building and the wishes of the users.
4.11 Title	Building energy management system - solution for smart control and energy monitoring
Summary	The proposed solution is part of the innovative Italian company's suite conceived to homogenise and rationalise the different solutions included in the company's portfolio of green tech solutions. The BEMS (Building Energy Management System) conceived is a modular and multi-context solution, providing support to operators in different areas: for monitoring consumption, for cost analysis and timely verification of billing and for the automation of technological systems, with advanced centralised coordination functions.
4.12 Title	Belgian digitalisation company offers their services to enable the sustainable digital transition of the Architecture, Engineering & Construction (AEC) industry
Summary	This innovation is a sustainability-based service optimising the costs & planning of building projects through digitalisation, leading to better management and increased vision of territorial developments in larger infrastructure works. Services are based on versatile civil engineering studies to ensure a more sustainable urban planning and optimisation of production for manufacturers. Services in sustainable digitalization, focusing on BIM, smart building, smart cities, digital twin, and other related areas are offered.
4.13 Title	Remote Monitoring Solutions for energy, water and other parameters
Summary	Bulgarian company offers remote monitoring solutions with underlying IoT infrastructure bundled with a functional back-end platform and industry applications that allow businesses to monitor their consumption of electricity, water, pressure, temperature, and other parameters depending on the needs. The company produces proprietary data loggers that support a variety of end devices tested thus providing end-to-end solutions to customers within commercial agreement with technical assistance.
4.14 Title	Environmentally friendly, patented system for treating water against limescale without chemicals, electricity or magnets, leads to energy-saving benefits
Summary	A German SME offers a patented and German-made water treatment system to install on the incoming mains of properties and buildings or before boilers and appliances to protect against hard limescale and corrosion in pipes and on heating elements. Applications are for homes, commercial buildings, hospitals and industry. It does not soften the water nor does it take out the minerals but neutralizes the aggressive limescale, protecting metal surfaces, ensuring a better performance and contributing to better energy efficiency in boilers and heating systems.

### Servizio gratuito a supporto del miglioramento della sostenibilità delle PMI: assessment di sostenibilità e rating ESG

Alle PMI interessate a migliorare la propria sostenibilità, Finlombarda propone un percorso di accompagnamento basato su specifici strumenti di autovalutazione.

L'assistenza individuale gratuita rivolta alle imprese comprende il seguente percorso di accompagnamento:

1. **assessment di sostenibilità** tramite un questionario basato sugli obiettivi di sviluppo sostenibile ONU, da cui emerge la situazione aziendale sia in termini di consapevolezza delle problematiche esistenti, sia dal punto di vista delle azioni già avviate o che l'impresa ambisce ad attuare; il servizio comprende:

**a. restituzione all'impresa del report** ottenuto con l'assessment, in cui si evidenzia il confronto tra le prestazioni della propria impresa con quelle di un campione di benchmarking internazionale;

**b. elaborazione di una proposta di action plan** relativa a possibili aree di intervento, con indicazione delle azioni suggerite e della loro pianificazione;

2. **rating ESG** realizzato tramite uno specifico strumento di analisi dettagliata delle tematiche di maggiore interesse per l'impresa; per ognuna di tali tematiche, il calcolo del rating viene completato da un **report personalizzato** che segnala eventuali criticità e individua i miglioramenti conseguibili;
3. **assistenza nelle fasi di attuazione delle azioni pianificate e monitoraggio dei risultati conseguiti.**

Le imprese interessate possono manifestare il proprio interesse ad usufruire del servizio per il miglioramento della sostenibilità tramite compilazione e invio del modulo presente [QUI](#)

Per qualunque informazione: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

### Ricerche Partner per Bandi Europei

**Fonte: ENTERPRISE EUROPE NETWORK**

<b>1) Title</b>	<b>French computer science laboratory develops tools for advanced real-time supervision and maintenance of energy systems based on physical models, looking for partners for European project (INTERREG, HORIZON EUROPE).</b>
POD Reference	RDRFR20230822012
Summary	French computer science laboratory working on the diagnostics, prognostics, optimization and real-time supervision of energy systems including renewable sources and green hydrogen (electrolysers/fuel cells) looks for local government or industrial partners to collaborate among applied research projects (typically Europe-funded) in the Northern Europe region.
Deadline for EOI	14/08/2024
Deadline of the Call	14/03/2024

<b>2) Title</b>	<b>French Health Development Agency looking for partners for a pilot project (INTERREG NWE - call 4) on the reuse of medical assistive device and technology for seniors and people with loss of autonomy.</b>
POD Reference	RDRFR20230818006
Summary	Northern French Health Development Agency dedicated to tech transfer and business development in life sciences sector is looking for partners involved in the field of social care, medical aids, recycling, or circular economy for a pilot project (INTERREG NWE) on the reuse of medical assistive device and technology for seniors and people with loss of autonomy. The agency is the coordinator.
Deadline for EOI	29/02/2024
Deadline of the Call	31/03/2024

<b>3) Title</b>	<b>A French manufacturer is looking for consortia/partners for EDF-2023-RA-PROTMOB-DEXPLO on unmanned platform study &amp; design activities.</b>
POD Reference	RDRFR20230803016
Summary	The company's expertise in mobility solutions aligns with the requirements of the call for proposals. They can bring strong knowledge of the challenges faced by the end-users and the innovative approaches they implement to tackle such issues to help submitting a successful proposal. The company intends to participate as a beneficiary or subcontractor depending on the needs of the consortium and available budget of the potential prime contractor.

Deadline for EOI	01/11/2023
Deadline of the Call	22/11/2023
<b>4) Title</b>	<b>German impact driven SME with a strong corporate social responsibility and organic certification in cosmetics seeks partners in research to measure their restoration projects' environmental impact</b>
POD Reference	RDRDE20230731013
Summary	A SME from northern Germany searches for research partners experienced in impact measurement in order to scientifically evaluate their ongoing local renaturalization projects, such as afforestation, growing flower meadows or renaturation of peatlands. The SME has a very serious social and environmental responsibility approach and would like identify actions with most impact for continuation and further improvement.
Deadline for EOI	31/12/2023
Deadline of the Call	31/01/2024

<b>5) Title</b>	<b>German and Italian manufacturer of high quality leather products are looking for European partners to boost a digital traceability infrastructure</b>
POD Reference	RDRDE20230731005
Summary	A German – Italian manufacturer of high quality leather is looking for European partners to apply for a research and innovation project on traceable leather products and processes. Academic partners are sought to develop IT solutions and tools for traceability of product components, or to set up platforms such as the EU Digital Product Passport. The company is looking for institutions that can support sustainability advice and possibly certification.
Deadline for EOI	30/11/2023
Deadline of the Call	07/02/2024

<b>6) Title</b>	<b>Bilateral Collaborative R&amp;D / EUREKA: German SME seeks partners to develop a testing device for filament characterisation in 3D printing</b>
POD Reference	RDRDE20230323013
Summary	A German SME from the plastics industry seeks SMEs for a research project to develop a testing device for filament characterisation in additive manufacturing. Partners sought are measuring device manufacturers, partners for setting up a measurement system, printer manufacturers, or filament producers, and potentially for data processing and development of a user interface. Funding schemes considered are bilateral calls within the German ZIM programme or other bilateral opportunities.
Deadline for EOI	30/09/2023
Deadline of the Call	31/12/2024

<b>7) Title</b>	<b>Spanish Company Seeks for international R&amp;D partners for the development, testing and integration of an Advanced Control Moment Gyroscope system into satellites</b>
POD Reference	RDRES20230724011
Summary	A Spanish SME, founded in 2019, specializes in crafting patented Control Moment Gyroscope (CMG) systems customized for Satellite applications. They are actively seeking Research & Development collaborators to join them in an EU initiative. Together, their vision is to pioneer



	the development of a new customized control board for their CMG technology, tailored for satellite applications, ultimately leading to real-world validation in orbit.
Deadline for EOI	31/12/2023
Deadline of the Call	31/03/2024

<b>8) Title</b>	<b>A Spanish climate specialized foundation seeks existing consortia in climate-related Horizon Europe calls to provide local downscaled climate projections and other climate services needed (i.e.: Risk Assessment, changes in extreme weather phenomena).</b>
POD Reference	RDRES20230627008
Summary	A Spanish non-profit and totally independent research foundation that has already 30+ years of successful national and international experience working on all types of projects related to weather analysis, extreme weather phenomena impacts and adaptation to climate change. This foundation has already developed successful projects throughout all of Europe and most of Latin America, as well as in parts of Asia and Africa, participating in INTERREG, Horizon Europe and H2020 programmes, LIFE, or other frameworks like the IDB or ADB.
Deadline for EOI	20/09/2023
Deadline of the Call	20/09/2023

<b>9) Title</b>	<b>Development of new bimetallic catalyst in frame of doctoral network under Horizon Europe</b>
POD Reference	RDRDE20230911007
Summary	Aiming to provide a broader perspective and to increase the employability of the doctoral candidates, the network, which focuses on the topic of Cooperative Catalysis, is looking for industrial collaborators (chemical industry and related) to become associated partners in the current HORIZON-MSCA-2023-DN-01 call. The doctoral candidates will gain practical experience during a secondment at one of the associated partner. Project coordinator is an institute for chemistry at a German university.
Deadline for EOI	01/11/2023
Deadline of the Call	28/11/2023

<b>10) Title</b>	<b>A Finnish digital SME with AR service offerings is seeking a partner which offers industrial training or educational services especially using XR technologies for XR2 Learn Open Call</b>
POD Reference	RDRFI20230911002
Summary	A Finnish SME focused on AR and AI based solutions for redesigning existing spaces is seeking an academic Institution, a research institute, a university or a company which offers industrial training or educational services especially using XR technologies as a partner to apply to the XR2 Learn Open Call. XR2 Learn Open Call seeks to propose the development of novel applications along with specifications that combine XR and educational use case. Application deadline is 29th of September 2023.
Deadline for EOI	23/09/2023
Deadline of the Call	29/09/2023



Per maggiori informazioni sui profili di ricerca partner e sui servizi di supporto per la partecipazione a bandi europei, nazionali e regionali:  
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## Ricerche di Partner Tecnologici e Commerciali

Presentiamo di seguito alcune opportunità di collaborazione internazionale pubblicate nella banca dati di Enterprise Europe Network.

### Richieste e offerte di tecnologie

<b>1) Title</b>	<b>Looking for knowledge and the industrial capacity to assemble 2 rigid panels by gluing to make sandwiches panels</b>
POD Reference	TRBE20230825009
Summary	A Belgian company has patented a solution which reinforces regular marble slabs and ceramic tiles, thanks to a revolutionary backing board. They now look for partners having the knowledge and the industrial capacity to assemble 2 rigid panels by gluing, to make sandwiches panels.

<b>2) Title</b>	<b>German startup is looking for partners from automotive, fashion and/or furniture industry to test and develop their sustainable vegan leather alternative</b>
POD Reference	TRDE20230811011
Summary	A German startup developed a special process to produce a leather alternative made from hemp. The innovative product is an eco-friendly leather-like product that can be used in various sectors. To further develop the product, pilot customers as venture clients from automotive, fashion or furniture industry are sought.

<b>3) Title</b>	<b>Automotive (or other) manufacturer or supplier sought to validate a novel structural cooling concept for battery packs to be used in present and future mobility solutions</b>
POD Reference	TRDE20230810016
Summary	A German university spin-off seeks partner to validate a novel structural cooling concept for battery packs of electric vehicles. The cooling concepts combines immersion cooling with a load-bearing structure. Advantages are a higher packing density (> 10 %), reduced structural mass (up to 20 %) and the halving of the fast-charging time. A partner is sought for a technical cooperation agreement to test the prototype (TRL5) in a test vehicle or on a test rig to bring it closer to market maturity.

<b>4) Title</b>	<b>Hydrogen Expansion Engine for energy recovery and efficiency enhancement in fuel cell electric vehicles</b>
POD Reference	TRDE20230808011
Summary	A German institute focusing on the use of hydrogen in vehicles has developed a hydrogen expansion engine system combining an expansion engine with an electric generator which increases the efficiency of fuel cell systems. It can also be applied in other sectors like natural gas-based energy supply. To bring the technology to market maturity and adapt it to further applications, the institute is looking for industrial partners to build a prototype under a R&D or technical cooperation agreement.

<b>5) Title</b>	<b>Latvian cooperative of vegetable production is looking for potato and beet peeling machine.</b>
POD Reference	TRLV20230808003

Summary	A cooperative from Latvia is looking for potato and beet peeling machine. Machine should manage to peel at least 600kg of products per hour and it should have embedded stone separator. Cooperative is looking for ready to use device, with commercial or cooperation agreement. Target partners: companies/organisations in Europe.
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<b>6) Title</b>	<b>Dutch med-tech start-up is looking for an engineering partner with expertise in the engineering of medical devices, preferably in cardiovascular system area, to develop a mechanic cutting mechanism for embolic fiber.</b>
POD Reference	TRNL20230802019
Summary	The client is a Dutch start-up active in the med-tech industry as a development hub to develop and valorize a new solution for a cardiovascular treatment. The solution consists of two parts, the material (an embolic fiber) and a cutting mechanism for the material. To develop the cutting mechanism the client is looking for an engineering company with expertise in the field of cardiovascular medical systems for a technical cooperation agreement.

<b>7) Title</b>	<b>Israeli company seeking mobile device to perform electropolishing treatment at the customer line</b>
POD Reference	TRIL20230730007
Summary	An Israeli company specializes in metal surface treatment and performs passivation, oxide removal, special cleaning, conversion coating, and most notably, electrochemical polishing. The company is looking for a mobile device to perform the electropolish treatment in the customer's plant. Ideally, the requested device should be friendly in use and serve a variety of shapes / sizes. The technology / product requested should be fully developed / on the market.

<b>8) Title</b>	<b>UK company specialising in the production of medical imaging quality assurance phantoms seeks mechanical design expertise to implement some motion into its products</b>
POD Reference	TRGB20230726013
Summary	The UK company specialises in the design and manufacture of medical imaging quality assurance phantoms which are used in the calibration of medical imaging systems. It now wishes to innovate and implement some motion into its products. Therefore, it seeks partners with relevant mechanical design expertise to help develop the mechanical design and collaborate in its new product development. Cooperation would be under a commercial agreement with technical assistance.

<b>9) Title</b>	<b>Research cooperation agreement is sought for a French wearable monitoring solution</b>
POD Reference	TRFR20221116034
Summary	The French company has developed a monitoring solution made of a medical device associated with a digital platform (mobile application). Research cooperation agreements are sought to demonstrate its accuracy and medico-economic efficiency. Partners sought are health care professionals dealing with patients suffering from cardiac or respiratory issues.

<b>10) Title</b>	<b>Maltese hospital seeks medical supplier or distributor that can supply upgrade of Magnetic Resonance Imaging (MRI) machine.</b>
POD Reference	TRMT20230713007
Summary	A Maltese private hospital is seeking to upgrade one of its Siemens Magnetom Essenza MRI machines with the Day optimizing throughput (DOT) upgrade that provides the optimized MRI workflow with a customizable framework for patient personalization, step-by-step user guidance, and exam automation. It is seeking an international medical or healthcare supplier or distributor that can quote for this and is able to provide such an upgrade.

<b>11) Title</b>	<b>Seeking partners for development and application of medical diagnostic methods to reliably detect infectious agents and antimicrobial resistance (AMR)</b>
POD Reference	TODE20220707013
Summary	A German medical cluster as public-private partnership is breaking new ground in the diagnostics of infections. Partners from science, medicine and industry are jointly developing novel solutions for fast and cost-effective on-site diagnostics of infections. Focused on detecting infectious agents and their antimicrobial resistance (AMR) using photonic, microfluidic and molecular methods. Seeking partners from research and medical industry for technical and research cooperation agreements.

<b>12) Title</b>	<b>French bluetech company is looking for partners to test its innovative fresh algae in the aquaculture sector, in particular hatcheries</b>
POD Reference	TOFR20230830010
Summary	The French bluetech startup has developed an innovative and sustainable microalgae production process on biofilm. It allows to produce a highly performant living microalgae product that optimize the growth and development of larval organisms. Thus enhancing productivity in hatcheries in the aquaculture sector. The company is looking for partners to test its products.

<b>13) Title</b>	<b>Intelligent, autonomous drones and swarms</b>
POD Reference	TOFR20230830003
Summary	A French SME has developed a software framework for interconnecting and automating several UAVs, their payloads and the information system. Modular algorithms or AI can be used to manage complex, multi-user, multi-technology use cases, by featuring drones with intelligent functionalities (flight plan, precision landing, image processing, target, trajectory etc) to enable them to carry out their missions more effectively. Commercial agreements are being sought with drone manufacturers and users.

<b>14) Title</b>	<b>Industrial 3D printing with multi-nozzle technology – pilot partners sought from various industries</b>
POD Reference	TODE20230830002
Summary	The use of 3D printing enables independent and decentralized production of plastic parts. The multi-nozzle technology, developed by a startup from northern Germany, enables an economical and sustainable production. Cooperation is offered to all interested pilot partners, who want to benefit from the above-average printing speed and quality.

<b>15) Title</b>	<b>New antibiotics to fight resistant bacteria</b>
POD Reference	TOES20230801017
Summary	A Spanish university has discovered a new family of molecules with a novel molecular structure that can effectively combat bacteria resistant to conventional antibiotics, including tuberculosis. They have a reduced degradation in the biological environment and a simple synthesis procedure. Chemical and/or pharmaceutical companies interested in acquiring this technology for commercial exploitation through patent licensing agreements are sought.

## Richieste e offerte di collaborazioni commerciali

<b>1) Title</b>	<b>Swedish company providing fencing seeks new suppliers with innovative products</b>
POD Reference	BRSE20230830004
Summary	A company from southern Sweden provides solutions within fencing and area protection for various use such as villa gardens, animals, farms, industry, rail and road, etc. The company strives to stay in the forefront and offer its customers the most innovative solutions on the market. Hence, it seeks new suppliers with innovative products that are close to its core business and used in agriculture and horticulture.

<b>2) Title</b>	<b>A company from Romania is willing to act as a commercial agent and distributor in the bussines of natural flowers.</b>
POD Reference	BRRO20230829004
Summary	<p>A Romanian commercial company is looking for long-term partnerships with manufacturers and commercial agents in the business of flowers.</p> <p>The Romanian SME offers a varied range of flowers, bouquets, vases and garlands. Their market is growing fast but it is not easy to purchase desired variety of products. The Romanian company is looking for a supplier agreement with a European wholesaler or manufacturer of natural flowers.</p>

<b>3) Title</b>	<b>Eco-friendly packaging for straps sought</b>
POD Reference	BRFR20230704008
Summary	A French company working for watchmaking industry is seeking environmentally friendly solution to package straps which are sold and sent to customers. Different solutions (new sustainable materials, recycled or recyclable packaging, other) can be envisaged.

<b>4) Title</b>	<b>Danish company seeks manufacturers of energy bars/energy gels.</b>
POD Reference	BRDK20230825004
Summary	The Danish company has for some time developed energy bars and energy gels. They have so far only had small scale production, but to increase production volume they are now searching for spezialised manufacturers of energy bars and energy gels.

<b>5) Title</b>	<b>Danish company seeks suppliers of sensors for their IoT solutions for monitoring railway infrastructure.</b>
POD Reference	BRDK20230825002
Summary	The Danish company is founded by engineers with skills and development of physical technical monitoring products as well as the development of software to operate the products and analyse the data which are gathered from sensors in the physical monitoring products. They now need to develop their sensors.

<b>6) Title</b>	<b>A used machinery trade company from Turkey is looking for power plant spare parts suppliers.</b>
POD Reference	BRTR20230824002

Summary	A Turkish machinery trading company established in 2006, is active in reselling used power plants, auxiliaries, and gas turbine spare parts. Recently, the company has been evolving in the direction of trading used, surplus, refurbished, and pre-owned gas turbine spare parts. In that sense, the company is looking for suitable partners supplying spare parts, especially those related to gas turbines, gas engines, and related auxiliaries under the supplier agreement.
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<b>7) Title</b>	<b>Finnish company with a sustainable aluminum electric boat is looking for European distribution partners</b>
POD Reference	BOFI20230814006
Summary	The Finnish company's electric aluminum boat enables sustainable emission-free, silent and enjoyable boating. A charging and storage station with innovative anchoring system and solar paneling provides renewable energy charging as well as winter storage for the boat. The company is looking for European distribution partners operating in the boating sector, that would represent their sustainable electric boats in the market.

<b>8) Title</b>	<b>A Taiwanese screw manufacturer with a patented hardwood screw designed for furniture, structures, and décor, offering enhanced stability and durability. They are seeking new business partners within the European market.</b>
POD Reference	BOTW20230831001
Summary	A Patented Wooden Screw, an innovation by a Taiwan-based fastener manufacturer renowned for their expertise in fasteners, revolutionizes wood fastening in hardwood markets with their 'Wood Thread Innovation.' Distinctive Design: The 'Patented Wooden Screw' includes cutting ribs, a shank, and chip recesses. Drilling enlarges holes, while thread teeth trim wood fibers. Chip recesses ease assembly.

<b>9) Title</b>	<b>A French SME is looking for commercial partners to import and distribute innovative cleaning tools for professionals</b>
POD Reference	BOFR20230831006
Summary	A French SME produces and sales cleaning tools for professionals. Well established in France (since 2007), the company is looking for a commercial partner who would be interested in importing and distributing its products.

<b>10) Title</b>	<b>A Ukrainian enterprise, engaged in manufacturing and selling of natural oils for food and cosmetic use, is looking for partners for cooperation under the distribution services agreement</b>
POD Reference	BOUA20230830019
Summary	A Ukrainian manufacturing enterprise, which has a large experience, offers natural oils produced by cold pressing. The company has provided an export activity for many years to European countries and would like to expand its export area. It is looking for foreign partners to cooperate under the distribution services agreement.

<b>11) Title</b>	<b>A Ukrainian manufacturer of retail equipment, shelving and racking systems, and metal furniture for all types of shops, supermarkets, HoReCa is looking for distributors, commercial agents and outsourcing cooperation</b>
POD Reference	BOUA20230830017
Summary	A Ukrainian manufacturing company with 5 years experience of business activity and a strong position on the market in the production of retail equipment, shelving and racking systems, branded retail equipment, and other commercial equipment for all types of shops, supermarkets, HoReCa, office spaces, plants etc. The company also produces other various metal furniture and metal accessories.

	The company is looking for commercial agency, distribution services and outsourcing agreements.
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<b>12) Title</b>	<b>German pharmaceutical SME is looking for partners for its innovative screening platform for drug development for poorly soluble small and large active ingredients.</b>
POD Reference	BODE20230601013
Summary	A German award-winning SME has established an innovative technology and screening platform to develop formulations for small and large molecules, in particular solid, semisolid, nasal and parenteral applications and poorly soluble small, incl. large active ingredients. Partners, also "Start-Ups and Scale-Ups", are sought to support them efficiently in product development, clinical trial manufacturing and small scale production right from the start. Commercial or outsourcing agreements are sought.

<b>13) Title</b>	<b>German company specialised in solids handling technology for the food and bakery industry is looking for trade intermediaries or sales agents</b>
POD Reference	BODE20230829005
Summary	The company from southern Germany is developing and manufacturing machines and systems for storing, conveying, dosing and weighing solid and liquid raw materials in the bakery and food industry.

<b>14) Title</b>	<b>A Slovenian company, specialising in producing all kinds of foam inserts for packaging, is looking for a commercial agreement to offer all kinds of foam inserts for packaging.</b>
POD Reference	BOSI20230907012
Summary	A Slovenian SME company, specialising in producing all kinds of foam inserts for the packaging industry ( automotive parts, fragile parts, electronics parts, etc..). Their main products are foam inserts made from PU-polyurethane, PE-polyethylene, EPE-expanded polyethylene and EVA-Ethyl Vinyl Acetate for the packaging industry. The company would like to expand its portfolio of clients, and it is looking for new business partners through commercial agreements.

<b>15) Title</b>	<b>The Bosnian footwear company seeks additional shoe production capacity under suppliers agreements.</b>
POD Reference	BOBA20230906005
Summary	Bosnian company is a renowned footwear company with over 14 years of experience in manufacturing of high-quality footwear. They also have successfully expanded their presence in international markets, collaborating with clients across Europe and beyond. This company is interested in expanding its network of business partners around Europe in the footwear and fashion retail sector through supplier agreements.

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- può contattare: [simpler2@finlombarda.it](mailto:simpler2@finlombarda.it)

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